



Haytech Systems Ltd.

COMPLETE ICT SOLUTIONS



COMPANY PROFILE



ABOUT US (Who are we?)

At HAYTECH, carrying out services and solutions for information and communication technology (ICT) is our passion. HAYTECH is our progressively-formed multi-faceted team of ICT and business experts who have been fortunate to work with businesses of various sizes and industries throughout Tanzania. We specialize in providing the best, cost effective ICT solutions that suit the needs of our customers and their nature of business.

HAYTECH System prides itself in promoting the newest technologies available today in form of supplies of computer hardware and software of all kinds and every description; also holding the capability to develop, maintain, upgrade and otherwise deal in computer programs and all other forms of ICT allied technology and expertise.

Being in a progressively growing market, HAYTECH Systems through its team ensures its clients have a secured and fully supported system in terms of Information and Communication technology one that is proficient of architecting a good business ICT infrastructure that chains important business processes. Some of these processes would include Data protection, system availability, information security and overall online automated performances.

HAYTECH SYSTEMS LIMITED aims to help you in capitalizing the value of your investment on technology. Through our commitment on quality and value and our priority on customer satisfaction, our ultimate goal is to empower businesses by building numerous customized ICT solutions and revolutionize several industries. From a computer hardware and software supply to providing internet and information technology services of setting up Networks; HAYTECH Systems is competent to maintain, manage as well as develop a system any business would need for thriving and scaling in the current competitive marketplace.

OUR VALUES, MISSION AND VISION

Our Values

We have a set of values that define us and reflect who we are and what we aim to serve the society. We adopt these values as a foundation of our organization and what is truly significant to us. These core values include:

- *Transparency, Visibility and Accountability*

Ensuring acquiescence to international practices and procedures in projects management, service delivery and support as well as quality assurance; At Haytech Systems we not only hold ourselves fully accountable to serve our clients with professionalism but we also hold ourselves transparent and accountable to the society and environment as a whole that we tend to serve. We intend to leave behind a footprint that will reflect our quality service and product.

- *Client Relationship Management*

Our promise to client in terms of professional and ethical conduct of business remains the core vein to our company. At Haytech Systems, we as a team have a company's Corporate Governance and Social Responsibility Strategy. This assists and guides us in outlining our objectives in terms of Information security, Quality Product Sales, Data Protection services as well as Environmental Management. We have quality control team that ensures we operate to the highest quality standards. We at Haytech Systems ensure that our company is held to the peak levels of social, economic and commercial integrity.

- *Personal growth and development*

Our team members are the backbone of our company. We can only maintain our client relationship if our backbone is strong. We support our team member's contentment and brilliance without which our success is not visible. At Haytech Systems, we entirely and successfully depend on the collective energy of our team members. We make incessant investment in our personnel to keep building their skills and abilities to reflect our quality and client expectations.

- *Supplier Relationship*

Our suppliers are also our important stakeholders that we aim to take good care of. We aim to build strong and sustainable partnerships with our suppliers who would work collectively with us to serve our other stakeholders by providing safest products and of highest quality.

OUR MISSION, VALUES AND OBJECTIVES

Our Mission

To keep supporting and providing our clients with reliable technologies and solutions that enables them stay at the peak edge of their businesses. At Haytech Systems we also aim to provide our clients with products that ensure quality and exceed client expectations. At Haytech Systems, our intent also remains adding value to our stakeholders and keeping up with our company's core values and to be the best provider of IT products and services that help our stakeholders give value to their investment in Information and Communication Technology. Our goal at Haytech Systems is to develop key intellectual properties as well as leveraging the brainpower of our empowered stakeholders to deliver enhanced and cost-effective ICT solution.

Our Vision

Our vision reflects Haytech Systems becoming a strategic enabler to our client's business infrastructure. We are determined to continue to direct and plan our experiences and skills with customer business demands. We also strive to help our stakeholders do prodigious work through the limitless solutions that we at Haytech Systems offer.

Our goal is to be the best ICT provider in Africa. Haytech Systems visions itself to be recognized by all our stakeholders as being the best ICT Company to do business with as one of our core value remains to consistently build and develop our own intellectual property.

Our Objectives

- To promote Haytech Systems' profile and image within East Africa as well as on International markets.
- To promote the level of teamwork and support within the members of Haytech Systems.
- To work in collaboration with the government when need be in order to improve and business context, overall prospects as well legal framework for the ICT sector in East Africa.
- To progress overtime in terms of professionalism and management skills within ICT industry.
- To promote overtime all features of investment opportunities for ICT in East Africa.

OUR PRODUCTS AND SERVICES

As a technology based organization in a constantly growing ICT industry our assorted products and services cover the complexity as well as the extensiveness of ICT. As we intend to deliver to the quality expectations of your business, we conceal a great range of products from desktops, servers, storage solutions, VOIP, notebooks, peripherals as well as network cabling.

Comprehensive to the IT infrastructure that we offer, our team also provides a wide range of skillful and managed services comprising of LAN, WAN and Wireless support. We have varieties of consumables and accessories related to Information and Communication Technology.

Haytech Systems Limited offers a variety of services, some of it include:

> Professional Services; include services like

■ Business Continuity Services

Providing effective solutions to the destructive effects of hardware and facility failures; providing our clients with cost effective solutions; offer data recovery services for businesses that have been affected by destructive effects of hardware and cyber attacks.

■ Service Level Management

Systems configuration; integration; Installation of all Hardware (servers, routers, switches, all latest multi-service devices onto networks).

■ Data Migration and Processing

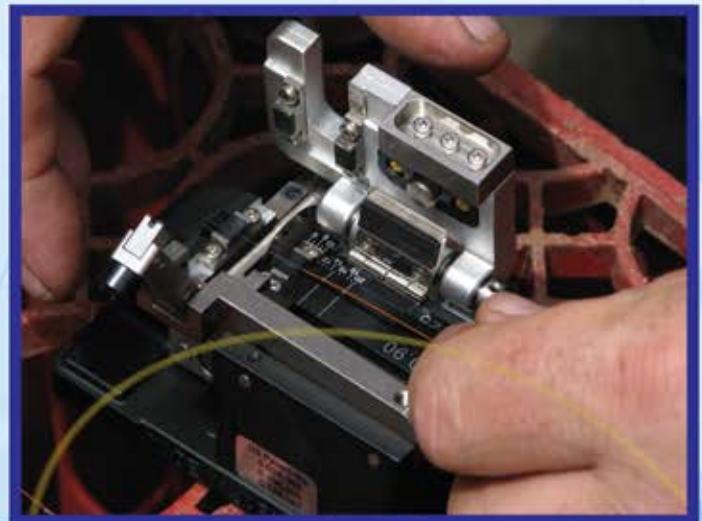
Transitioning data from an old system to a new system processing computer or any electronic data.

■ Structured Cabling Solution

Capable of planning, designing and installing your wired network infrastructure. Once installed, we can also maintain, troubleshoot and upgrade your system as needed. Our services include Cat6 & Cat6E cable installations , coaxial cable Installations and fiber optic cable installations as well.

■ Business Technology Services

Network installation and maintenance, Software and Hardware updates and improvements, Managed Printing Solution.



OUR PRODUCTS AND SERVICES

> Managed Services; include services like

- Helpdesk Services - incident and problem management; identifying threats and weaknesses of a system and providing preventive measures.
- Desktop Services - providing a one-fit solution to a problem and building user friendly systems.
- Security Services - Antivirus Solutions.
- Hosted Services - providing server related solutions to hosting issues; providing software and desktop as a service solution.
- Back-up Services - addressing computer crashes, hard-drive failures by providing back-up services.

> ICT Consultancy and Solutions

We focus on our expertise in high availability, communications services, data security and storage, virtualization and networking to give hundreds of organizations improve performance and efficiency and get better value from their IT spend; Our consultancy service include:

- Knowledge Management
- Server Infrastructure
- Network infrastructure
- Disaster Recovery Planning
- Data center solutions
- Email Archive Solutions
- Business Process Management
- Storage Optimization



Reporting



On-site /
Remote



Proactive
Monitoring



IT Advice



Patch
Management



Helpdesk



Disaster
Recovery



OUR PRODUCTS AND SERVICES

> Surveillance Systems

The finest security system features are recognized when it best protects your territories as well as your loved ones. That being recognized, there are rapid advances in security technologies such as video and CCTV surveillance security systems. We at Haytech ensure security to be at the cutting-edge of all our services and products.



Why prioritize this service?

With the increasing crime rates in Tanzania, having video surveillance keeps your work place and home secured from recurrence of sabotage and fraudulent claims, while security cameras are an observable crime restrictor. We at Haytech Systems make it our priority to design a security camera system that will answer to all your security concerns. Apart from only providing our clients with our top branded products, we also ensure to take a step beyond and assist in the provision or recommendation of extra security features such as motion sensors or lights. We closely examine our clients space exterior and interior to recommend for the best blind spots as well as assimilate the cameras with data storage for user-friendly access on the footage recording.

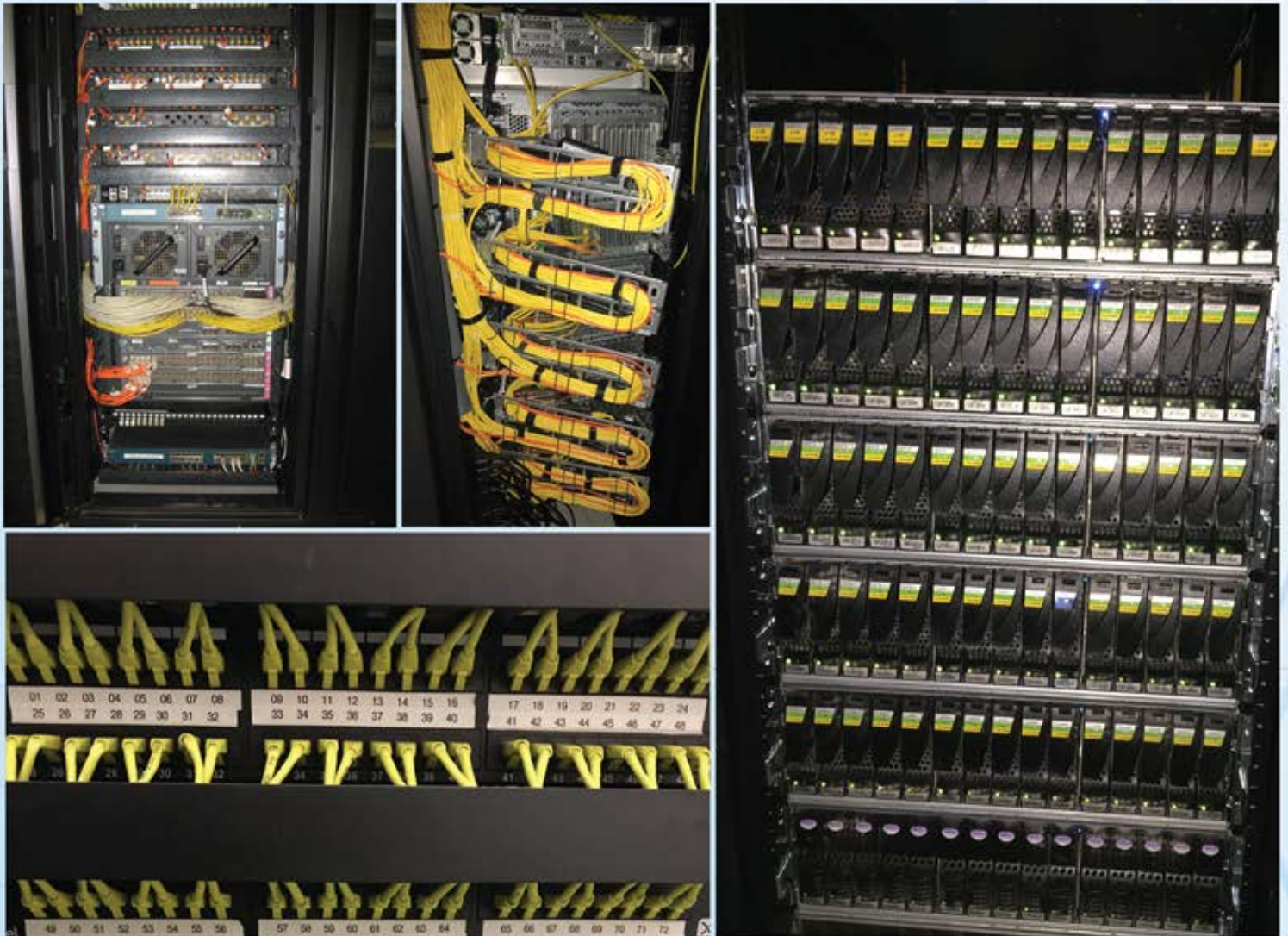
OUR PRODUCTS AND SERVICES

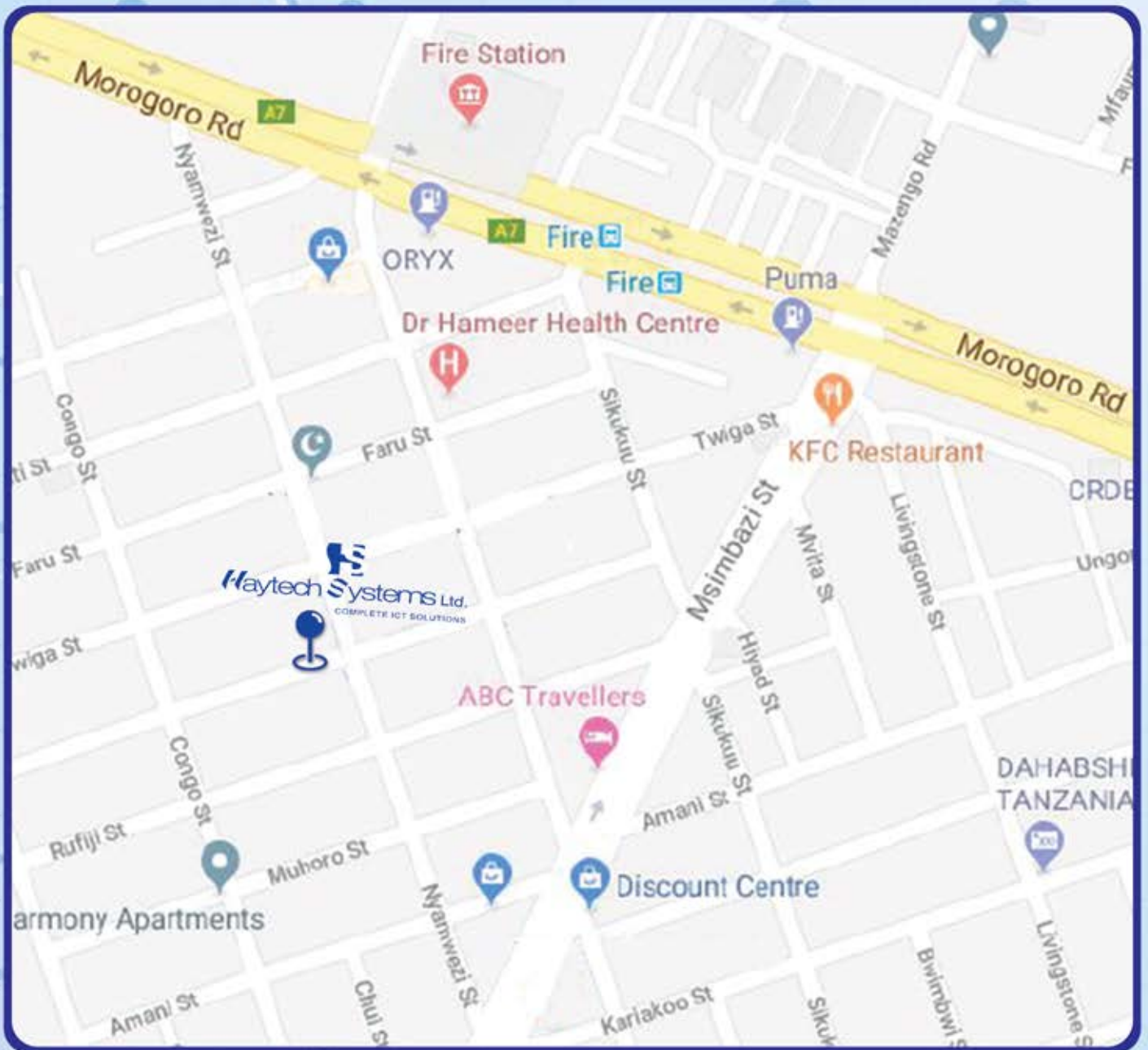
> IT Infrastructure Solution

An IT Infrastructure influences companies with a positive effect on their sales and revenues. It structures a stronger base for companies to conduct their operations and control management. It is therefore crucial to have an IT substructure introduced in a company to control OPEX and increase work efficiency.

A well-organized IT substructure can efficiently minimize overhead costs and positively influence revenues. With fast growing businesses, IT Infrastructures can simply grow faster from the less servers initially installed into wide data holding centers while incorporating modern technology. Taking benefits of the virtually growing world, you are now able to have more than one virtual servers on a singular physical server.

A healthy IT Infrastructure is known to be more crucial than it is given credit for. Handing such infrastructures to un-professionals may negatively impact the entire organizational operations and hence need to be managed by reliable and trustworthy professionals.





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